## MAGELLAN MIDSTREAM PARTNERS, L.P. CONSOLIDATED STATEMENTS OF INCOME (In thousands, except per unit amounts) (Unaudited)

|  | Three Months Ended December 31, |  |  |  | Twelve Months Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2007 |  | 2006 |  | 2007 |  |
| Transportation and terminals revenues | \$ | 144,853 | \$ | 160,132 | \$ | 558,301 | \$ | 607,845 |
| Product sales revenues.. |  | 171,105 |  | 215,712 |  | 664,569 |  | 709,564 |
| Affiliate management fee revenue |  | 172 |  | 178 |  | 690 |  | 712 |
| Total revenues. |  | 316,130 |  | 376,022 |  | 1,223,560 |  | 1,318,121 |
| Costs and expenses: |  |  |  |  |  |  |  |  |
| Operating |  | 65,045 |  | 66,157 |  | 244,526 |  | 251,601 |
| Product purchases |  | 147,148 |  | 189,415 |  | 605,341 |  | 633,909 |
| Depreciation and amortization. |  | 15,113 |  | 16,743 |  | 60,852 |  | 63,792 |
| Affiliate general and administrative................................................... |  | 19,306 |  | 19,942 |  | 67,112 |  | 72,587 |
| Total costs and expenses. |  | 246,612 |  | 292,257 |  | 977,831 |  | 1,021,889 |
| Equity earnings. |  | 845 |  | 1,067 |  | 3,324 |  | 4,027 |
| Operating profit |  | 70,363 |  | 84,832 |  | 249,053 |  | 300,259 |
| Interest expense |  | 14,362 |  | 13,627 |  | 57,478 |  | 57,264 |
| Interest income . |  | (368) |  | (318) |  | $(2,097)$ |  | $(1,767)$ |
| Interest capitalized. |  | $(1,025)$ |  | $(1,259)$ |  | $(2,371)$ |  | $(4,452)$ |
| Debt placement fee amortization |  | 647 |  | 171 |  | 2,681 |  | 2,144 |
| Debt prepayment premium |  | - |  | - |  | - |  | 1,984 |
| Other expense. |  | 295 |  | - |  | 634 |  | 728 |
| Income before provision for income taxes. |  | 56,452 |  | 72,611 |  | 192,728 |  | 244,358 |
| Provision for income taxes |  | - |  | 419 |  | - |  | 1,568 |
| Net income | \$ | 56,452 | \$ | 72,192 | \$ | 192,728 | \$ | 242,790 |
| Allocation of net income: |  |  |  |  |  |  |  |  |
| Limited partners' interest ................................................................ | \$ | 42,718 | \$ | 49,640 | \$ | 148,881 | \$ | 173,330 |
| General partner's interest |  | 13,734 |  | 22,552 |  | 43,847 |  | 69,460 |
| Net income. | \$ | 56,452 | \$ | 72,192 | \$ | 192,728 | \$ | 242,790 |
| Basic net income per limited partner unit. | \$ | 0.64 | \$ | 0.75 | \$ | 2.24 | \$ | 2.60 |
| Weighted average number of limited partner units outstanding used for basic net income per unit calculation. |  | 66,361 |  | 66,550 |  | 66,361 |  | 66,547 |
| Diluted net income per limited partner unit............................................ | \$ | 0.64 | \$ | 0.74 | \$ | 2.24 | \$ | 2.60 |
| Weighted average number of limited partner units outstanding used for diluted net income per unit calculation. |  | 66,838 |  | 67,150 |  | 66,613 |  | 66,700 |

## MAGELLAN MIDSTREAM PARTNERS, L.P. OPERATING STATISTICS

|  | Three Months Ended December 31, |  | Twelve Months Ended December 31, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2007 | 2006 | 2007 |
| Petroleum products pipeline system: <br> Transportation revenue per barrel shipped | \$1.082 | \$ 1.129 | \$ 1.060 | \$ 1.147 |
| Volume shipped (million barrels)............................. | 77.5 | 80.4 | 309.6 | 307.2 |
| Petroleum products terminals: |  |  |  |  |
| Marine terminal average storage utilized (million barrels per month). $\qquad$ | 21.5 | 22.3 | 20.9 | 21.8 |
| Inland terminal throughput (million barrels)............... | 29.0 | 28.9 | 110.1 | 117.3 |
| Ammonia pipeline system: |  |  |  |  |
| Volume shipped (thousand tons)................................ | 189 | 183 | 726 | 716 |

# MAGELLAN MIDSTREAM PARTNERS, L.P. OPERATING MARGIN RECONCILIATION TO OPERATING PROFIT (Unaudited, in thousands) 

|  | Three Months Ended December 31, |  |  |  | Twelve Months Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2006 |  | 2007 |  | 2006 |  | 2007 |
| Petroleum products pipeline system: |  |  |  |  |  |  |  |  |
| Transportation and terminals revenues..................... | \$ | 107,422 | \$ | 119,214 | \$ | 419,263 | \$ | 459,772 |
| Less: Operating expenses.. |  | 49,488 |  | 47,738 |  | 189,684 |  | 179,426 |
| Transportation and terminals margin......................... |  | 57,934 |  | 71,476 |  | 229,579 |  | 280,346 |
| Product sales revenues |  | 166,196 |  | 211,626 |  | 649,172 |  | 692,355 |
| Less: Product purchases ............................................ |  | 144,762 |  | 187,646 |  | 598,575 |  | 626,194 |
| Product margin. |  | 21,434 |  | 23,980 |  | 50,597 |  | 66,161 |
| Add: Affiliate management fee revenue....................... |  | 172 |  | 178 |  | 690 |  | 712 |
| Equity earnings................................................. |  | 845 |  | 1,067 |  | 3,324 |  | 4,027 |
| Operating margin................................................ | \$ | 80,385 | \$ | 96,701 | \$ | 284,190 | \$ | 351,246 |
| Petroleum products terminals: |  |  |  |  |  |  |  |  |
| Transportation and terminals revenues... | \$ | 33,448 | \$ | 36,144 | \$ | 125,962 | \$ | 132,693 |
| Less: Operating expenses. |  | 12,632 |  | 15,674 |  | 47,376 |  | 56,301 |
| Transportation and terminals margin......................... |  | 20,816 |  | 20,470 |  | 78,586 |  | 76,392 |
| Product sales revenues |  | 4,909 |  | 4,086 |  | 15,397 |  | 17,209 |
| Less: Product purchases ............................................. |  | 2,514 |  | 1,898 |  | 7,280 |  | 8,233 |
| Product margin |  | 2,395 |  | 2,188 |  | 8,117 |  | 8,976 |
| Operating margin. | \$ | 23,211 | \$ | 22,658 | \$ | 86,703 | \$ | 85,368 |
| Ammonia pipeline system: |  |  |  |  |  |  |  |  |
| Transportation and terminals revenues.. | \$ | 4,807 | \$ | 5,202 | \$ | 16,473 | \$ | 18,287 |
| Less: Operating expenses ........................................... |  | 4,536 |  | 3,825 |  | 13,932 |  | 21,295 |
| Operating margin (loss). | \$ | 271 | \$ | 1,377 | \$ | 2,541 | \$ | $\stackrel{(3,008)}{ }$ |
| Segment operating margin. | \$ | 103,867 | \$ | 120,736 | \$ | 373,434 | \$ | 433,606 |
| Add: Allocated corporate depreciation costs .................... |  | 915 |  | 781 |  | 3,583 |  | 3,032 |
| Total operating margin ................................................ |  | 104,782 |  | 121,517 |  | 377,017 |  | 436,638 |
| Less: Depreciation and amortization .............................. |  | 15,113 |  | 16,743 |  | 60,852 |  | 63,792 |
| Affiliate general and administrative |  | 19,306 |  | 19,942 |  | 67,112 |  | 72,587 |
| Total operating profit .................................................. | \$ | 70,363 | \$ | 84,832 | \$ | 249,053 | \$ | 300,259 |

Note: Amounts may not sum to figures shown on the consolidated statement of income due to intersegment eliminations and allocated corporate depreciation costs.

## MAGELLAN MIDSTREAM PARTNERS, L.P. ALLOCATION OF NET INCOME (In thousands, unless otherwise noted) (Unaudited)

|  | Three Months Ended December 31, |  |  |  | Twelve Months Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2007 |  | 2006 |  | 2007 |  |
| Net income | \$ | 56,452 | \$ | 72,192 | \$ | 192,728 | \$ | 242,790 |
| Direct charges to the general partner: |  |  |  |  |  |  |  |  |
| Reimbursable general and administrative costs ${ }^{(a)}$ |  | 3,731 |  | 2,442 |  | 4,665 |  | 6,191 |
| Previously indemnified environmental charges....... |  | 606 |  | 669 |  | 8,987 |  | 4,426 |
| Total direct charges to general partner.. |  | 4,337 |  | 3,111 |  | 13,652 |  | 10,617 |
| Income before direct charges to general partner. |  | 60,789 |  | 75,303 |  | 206,380 |  | 253,407 |
| General partner's share of income ${ }^{(b)}$. |  | 29.73\% |  | 34.08\% |  | 27.86\% |  | 31.60\% |
| General partner's allocated share of net income before direct charges $\qquad$ |  | 18,071 |  | 25,663 |  | 57,499 |  | 80,077 |
| Direct charges to general partner |  | 4,337 |  | 3,111 |  | 13,652 |  | 10,617 |
| Net income allocated to general partner | \$ | 13,734 | \$ | 22,552 | \$ | 43,847 | \$ | 69,460 |
| Net income | \$ | 56,452 | \$ | 72,192 | \$ | 192,728 | \$ | 242,790 |
| Less: net income allocated to general partner.. |  | 13,734 |  | 22,552 |  | 43,847 |  | 69,460 |
| Net income allocated to limited partners ............................... | \$ | $\underline{42,718}$ | \$ | 49,640 | \$ | $\underline{148,881}$ | \$ | $\underline{ }$ 173,330 |

(a) Reimbursable general and administrative costs include non-cash expenses related to payments made by MGG Midstream Holdings, L.P., an affiliate indirectly owning a portion of the partnership's general partner, of $\$ 0.8$ million and $\$ 2.1$ million for the three and twelve months ended December 31, 2007, respectively, and $\$ 3.0$ million for the three and twelve months ended December 31, 2006. These items did not impact cash available for the partnership to pay cash distributions.
(b) For periods when the distributions the partnership pays exceed its net income, the general partner's percentage share of income is its proportion of cash distributions paid for the period. For periods when net income exceeds the cash distributions the partnership pays, the general partner's percentage share of income is its proportion of theoretical cash distributions that equal net income (before direct charges to general partner). The partnership's net income for the three months ended December 31, 2006 and 2007 exceeded the distributions the partnership paid or will pay for those periods; therefore, the general partner's share of income was allocated based on a theoretical cash distribution of $\$ 0.6469$ and $\$ 0.7437$ per limited partner unit, respectively. The general partner's share of distributions for the twelve months ended December 31, 2006 was equal to its share of actual first and third quarter 2006 distributions plus its share of theoretical distributions for the second and fourth quarters of 2006. During 2007, the general partner's share of distributions for the twelve months ended December 31, 2007 was equal to its share of actual distributions paid for the first quarter and pro forma distributions for the second, third and fourth quarters assuming that all of the earnings for those periods had been distributed.

## MAGELLAN MIDSTREAM PARTNERS, L.P. DISTRIBUTABLE CASH FLOW <br> (Unaudited, in millions)

|  | Three Months Ended December 31, |  |  |  | Twelve Months Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2007 |  | 2006 |  | 2007 |  |
| Net income | \$ | 56.4 | \$ | 72.2 | \$ | 192.7 | \$ | 242.8 |
| Add: Depreciation and amortization ${ }^{(a)}$. |  | 15.7 |  | 16.9 |  | 63.5 |  | 65.9 |
| Equity-based incentive compensation ${ }^{(b)}$ |  | 2.6 |  | 3.4 |  | 10.8 |  | 6.2 |
| Direct charges to general partner. |  | 4.4 |  | 3.1 |  | 13.7 |  | 10.6 |
| Asset retirements and impairments ................................. |  | 1.9 |  | 2.5 |  | 7.9 |  | 8.3 |
| Less: Maintenance capital (net of indemnified spending)............. |  | 8.7 |  | 10.3 |  | 26.2 |  | 31.2 |
| Other....................................................................... |  | 1.0 |  | 1.5 |  | 4.7 |  | 4.5 |
| Distributable cash flow ${ }^{(\mathrm{c})}$. | \$ | 71.3 | \$ | 86.3 | \$ | 257.7 | \$ | 298.1 |

${ }^{(a)}$ Depreciation and amortization includes debt placement fee amortization.
${ }^{(b)}$ During first quarter 2007, the partnership paid tax withholdings of $\$ 4.3$ million on equity-based incentive compensation units that vested on December 31, 2006. At the time the tax withholdings were paid, management assumed the partnership would reimburse itself for these costs from its next equity offering; however, management has subsequently determined that it would be in the partnership's best interest to finance these tax withholding amounts through other methods. Therefore, the equity-based incentive compensation expense adjustment and distributable cash flow for the twelve months ended December 31, 2007 have been reduced by $\$ 4.3$ million.
${ }^{(c)}$ Distributable cash flow does not include fluctuations related to working capital or spending for which the partnership has received, or expects to receive, reimbursement through third party indemnifications. Related to its indemnification settlement, the partnership has collected the entire amount due of $\$ 117.5$ million. Through December 31, 2007, the partnership has either paid or accrued liabilities totaling $\$ 88.4$ million that are covered by this indemnification settlement.

