## MAGELLAN MIDSTREAM PARTNERS, L.P. CONSOLIDATED STATEMENTS OF INCOME

## (In thousands, except per unit amounts) (Unaudited)

	Three Months Ended September 30,					Nine Months Ended September 30,				
		2020		2021		2020		2021		
Transportation and terminals revenue	•	459,940	\$	464,910	\$	1,305,217	\$	1,332,271		
Product sales revenue		111,220	Ψ	168,815	Ψ	443,127	Ψ	575,575		
Affiliate management fee revenue		5,288		5,329		15,895		15,925		
Total revenue		576,448		639,054	_	1,764,239		1,923,771		
Costs and expenses:	•	370,440		037,034		1,704,237		1,723,771		
Operating		157,716		146,556		446,102		422,907		
Cost of product sales		89,375		145,855		364,916		488,614		
Depreciation, amortization and impairment		68,439		61,401		183,226		168,304		
General and administrative		37,497		46,632		115,480		148,671		
Total costs and expenses		353,027		400,444		1,109,724		1,228,496		
Other operating income (expense)		(2,863)		2,591		539		4,033		
Earnings of non-controlled entities		39,135		36,466		116,484		116,107		
Operating profit		259,693	_	277,667	_	771,538		815,415		
Interest expense		54,212		57,016		179,371		170,976		
Interest expense  Interest capitalized		(1,272)		(315)		(10,451)		(1,240)		
Interest capitalized  Interest income		(1,272) (260)		(138)		(903)		(439)		
Gain on disposition of assets		(200)		(3,231)		(12,887)		(72,933)		
Other (income) expense		1,455		2,224						
Income from continuing operations before provision for				,		3,708		18,111		
income taxes		205,558		222,111		612,700		700,940		
Provision for income taxes		824		821		2,169		2,044		
Income from continuing operations		204,734		221,290		610,531		698,896		
Income from discontinued operations		6,904		15,309		22,514		39,438		
Net income	. \$	211,638	\$	236,599	\$	633,045	\$	738,334		
Basic and diluted income from continuing operations per common unit	. \$	0.91	\$	1.01	\$	2.70	\$	3.15		
Common dine	Ψ	0.71	Ψ	1.01	Ψ_	2.70	<u>—</u>	3.13		
Basic and diluted income from discontinued operations per	Φ.	0.02	Ф	0.07	Ф	0.10	Ф	0.10		
common unit		0.03	\$	0.07	\$	0.10	<u>\$</u>	0.18		
Basic and diluted net income per common unit	. \$	0.94	\$	1.08	\$	2.80	\$	3.33		
Weighted average number of common units outstanding used for basic net income per unit calculation	·	225,222		218,637		226,045		221,637		
Weighted average number of common units outstanding used for diluted net income per unit calculation		225,222		218,788		226,045		221,730		
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### MAGELLAN MIDSTREAM PARTNERS, L.P. **OPERATING STATISTICS**

	Three Months Ended September 30,				Nine Months Ende September 30,			
	2020	2021		2020			2021	
Refined products:								
Transportation revenue per barrel shipped	\$ 1.719	\$	1.724	\$	1.658	\$	1.697	
Volume shipped (million barrels):								
Gasoline	 71.9		80.3		199.4		224.1	
Distillates	 42.5		53.0		127.6		152.4	
Aviation fuel	 4.7		8.4		16.8		21.7	
Liquefied petroleum gases	 0.1		0.1		0.5		0.6	
Total volume shipped	 119.2		141.8		344.3		398.8	
Crude oil:								
Magellan 100%-owned assets:								
Transportation revenue per barrel shipped	\$ 1.401	\$	0.803	\$	1.145	\$	0.803	
Volume shipped (million barrels) <sup>(1)</sup>	 45.1		49.2		167.9		145.3	
Terminal average utilization (million barrels per month)	 25.9		24.9		24.7		25.1	
Select joint venture pipelines:								
BridgeTex - volume shipped (million barrels) <sup>(2)</sup>	 30.6		29.1		99.9		84.6	
Saddlehorn - volume shipped (million barrels) <sup>(3)</sup>	 15.1		19.9		46.5		56.0	

Volume shipped includes shipments related to the partnership's crude oil marketing activities.
 These volumes reflect the total shipments for the BridgeTex pipeline, which is owned 30% by Magellan.

<sup>(3)</sup> These volumes reflect the total shipments for the Saddlehorn pipeline, which was owned 40% by Magellan through January 31, 2020 and 30% thereafter.

# MAGELLAN MIDSTREAM PARTNERS, L.P. OPERATING MARGIN RECONCILIATION TO OPERATING PROFIT (Unaudited, in thousands)

		Three Mor			Nine Months Ended September 30,				
		2020		2021		2020		2021	
Refined products:									
Transportation and terminals revenue	\$	307,218	\$	349,430	\$	876,363	\$	984,895	
Affiliate management fee revenue		1,579		1,643		4,676		4,802	
Other operating income (expense)		193		2,873		2,223		6,279	
Earnings of non-controlled entities		7,134		8,160		25,946		25,528	
Less: Operating expense		114,313		114,612		316,371		314,241	
Transportation and terminals margin		201,811		247,494		592,837		707,263	
Product sales revenue		106,027		153,352		422,986		487,551	
Less: Cost of product sales		79,612		128,372		334,366		394,316	
Product margin		26,415		24,980		88,620		93,235	
Operating margin	\$	228,226	\$	272,474	\$	681,457	\$	800,498	
Crude oil:									
Transportation and terminals revenue	\$	154,652	\$	116,920	\$	433,947	\$	351,817	
Affiliate management fee revenue		3,709		3,686		11,219		11,123	
Other operating income (expense)		(3,056)		(282)		(1,684)		(2,246)	
Earnings of non-controlled entities		32,001		28,306		90,538		90,579	
Less: Operating expense		46,956		35,042		139,645		118,072	
Transportation and terminals margin		140,350		113,588		394,375		333,201	
Product sales revenue		5,193		15,463		20,141		88,024	
Less: Cost of product sales		9,763		17,483		30,550		94,298	
Product margin		(4,570)		(2,020)		(10,409)		(6,274)	
Operating margin	\$	135,780	\$	111,568	\$	383,966	\$	326,927	
Segment operating margin	\$	364,006	\$	384,042	\$	1,065,423	\$	1,127,425	
Add: Allocated corporate depreciation costs		1,623		1,658		4,821		4,965	
Total operating margin		365,629		385,700		1,070,244		1,132,390	
Less:		(0.420		61.401		102.007		160.204	
Depreciation, amortization and impairment expense		68,439		61,401		183,226		168,304	
General and administrative expense		37,497	Φ.	46,632	Φ.	115,480	Φ.	148,671	
Total operating profit	<u> </u>	259,693	\$	277,667	\$	771,538	\$	815,415	

Note: Amounts may not sum to figures shown on the consolidated statements of income due to intersegment eliminations and allocated corporate depreciation costs.

# MAGELLAN MIDSTREAM PARTNERS, L.P. RECONCILIATION OF NET INCOME AND NET INCOME PER COMMON UNIT EXCLUDING COMMODITY-RELATED ADJUSTMENTS TO GAAP MEASURES

(Unaudited, in thousands except per unit amounts)

### Three Months Ended September 30, 2021

	N	et Income	Inco	sic Net ome Per mon Unit	Diluted Net Income Per Common Unit			
As reported	\$	236,599	\$	1.08	\$	1.08		
Commodity-related adjustments associated with future transactions <sup>(1)</sup>		2,524						
Excluding commodity-related adjustments	\$	239,123	\$	1.09	\$	1.09		
Weighted average number of common units outstanding used for basic net income per unit calculation		218,637						
Weighted average number of common units outstanding used for diluted net income per unit calculation		218,788						

<sup>(1)</sup> Includes the partnership's net share of commodity-related adjustments for its non-controlled entities. Please see Distributable Cash Flow ("DCF") and Free Cash Flow ("FCF") Reconciliation to Net Income for further descriptions of commodity-related adjustments.

## MAGELLAN MIDSTREAM PARTNERS, L.P. DISTRIBUTABLE CASH FLOW AND FREE CASH FLOW RECONCILIATION TO NET INCOME

(Unaudited, in thousands)

	Three Months Ended			<b>Nine Months Ended</b>						
		Septem	ber	30,	September 30,				2021	
	_	2020		2021	_	2020	_	2021	_	Guidance
Net income	\$	211,638	\$	236,599	\$	633,045	\$	738,334	\$	975,000
Interest expense, net		52,680		56,563		168,017		169,297		226,000
Depreciation, amortization and impairment <sup>(1)</sup>		71,822		56,115		193,408		174,407		232,000
Equity-based incentive compensation <sup>(2)</sup>		1,169		5,626		(9,120)		9,535		15,000
Gain on disposition of assets <sup>(3)</sup>		_		(103)		(10,511)		(68,538)		(69,000)
Commodity-related adjustments:										
Derivative (gains) losses recognized in the period associated with future transactions <sup>(4)</sup>		5,839		4,063		6,741		21,072		
Derivative gains (losses) recognized in previous periods associated with transactions completed in the period <sup>(4)</sup>		2,889		(9,096)		(18,915)		(32,154)		
Inventory valuation adjustments <sup>(5)</sup>		(18,291)		(1,044)		9,540		2,354		
Total commodity-related adjustments		(9,563)		(6,077)		(2,634)		(8,728)		(20,000)
Distributions from operations of non-controlled entities in excess of earnings		10,811		9,699		36,161		24,509		44,000
Adjusted EBITDA		338,557		358,422		1,008,366		1,038,816		1,403,000
Interest expense, net, excluding debt issuance cost amortization <sup>(6)</sup>		(51,933)		(55,784)		(152,392)		(166,968)		(223,000)
Maintenance capital <sup>(7)</sup>		(27,858)		(25,562)		(81,160)		(50,238)		(80,000)
Distributable cash flow		258,766		277,076		774,814		821,610		1,100,000
Expansion capital <sup>(8)</sup>		(68,454)		(25,513)		(309,986)		(67,576)		(80,000)
Proceeds from asset sales		1,711		121		334,583		270,697		270,000
Free cash flow		192,023		251,684		799,411		1,024,731		1,290,000
Distributions paid		(231,245)		(226,633)		(697,264)		(685,018)		(906,000)
Free cash flow after distributions	\$	(39,222)	\$	25,051	\$	102,147	\$	339,713	\$	384,000

- (1) Depreciation, amortization and impairment expense is excluded from DCF to the extent it represents a non-cash expense.
- (2) Because the partnership intends to satisfy vesting of unit awards under its equity-based long-term incentive compensation plan with the issuance of common units, expenses related to this plan generally are deemed non-cash and excluded for DCF purposes. The amounts above have been reduced by cash payments associated with the plan, which are primarily related to tax withholdings.
- (3) Gains on disposition of assets are excluded from DCF to the extent they are not related to the partnership's ongoing operations.
- (4) Certain derivatives have not been designated as hedges for accounting purposes and the mark-to-market changes of these derivatives are recognized currently in net income. The partnership excludes the net impact of these derivatives from its determination of DCF until the transactions are settled and, where applicable, the related products are sold. In the period in which these transactions are settled and any related products are sold, the net impact of the derivatives is included in DCF.
- (5) The partnership adjusts DCF for lower of average cost or net realizable value adjustments related to inventory and firm purchase commitments as well as market valuation of short positions recognized each period as these are non-cash items. In subsequent periods when the partnership physically sells or purchases the related products, it adjusts DCF for the valuation adjustments previously recognized.
- (6) Interest expense includes debt prepayment costs of \$12.9 million in the nine months ended September 30, 2020, which are excluded from DCF as they are financing activities and not related to the partnership's ongoing operations.
- (7) Maintenance capital expenditures maintain existing assets of the partnership and do not generate incremental DCF (i.e. incremental returns to the unitholders). For this reason, the partnership deducts maintenance capital expenditures to determine DCF.
- (8) Includes additions to property, plant and equipment (excluding maintenance capital and capital-related changes in accounts payable and other current liabilities), acquisitions and investments in non-controlled entities, net of distributions from returns of investments in non-controlled entities and deposits from undivided joint interest third parties.

# MAGELLAN MIDSTREAM PARTNERS, L.P. FREE CASH FLOW RECONCILIATION TO NET CASH PROVIDED BY OPERATING ACTIVITIES

(Unaudited, in thousands)

		Three Mor Septem			Nine Months Ended September 30,				
		2020		2021		2020		2021	
Net cash provided by operating activities	\$	276,852	\$	286,122	\$	840,105	\$	879,077	
Changes in operating assets and liabilities		19,823		22,183		30,419		626	
Net cash provided (used) in investing activities		(91,462)		(37,692)		(110,265)	160,144		
Payments associated with settlement of equity-based incentive compensation	_			— (14,70		(14,700)		(6,151)	
Settlement gain, amortization of prior service credit and actuarial loss		(1,427)		(2,687)		(3,953)		(7,151)	
Changes in accrued capital items		(3,873)		(11,397)		52,772		(4,047)	
Commodity-related adjustments <sup>(1)</sup>	(9,563)		(6,077)		(2,634)			(8,728)	
Other		1,673		1,232		7,667		10,961	
Free cash flow	\$	192,023	\$	251,684	\$	799,411	\$	1,024,731	
Distributions paid		(231,245)		(226,633)		(697,264)		(685,018)	
Free cash flow after distributions	\$	(39,222)	\$	25,051	\$	102,147	\$	339,713	

<sup>(1)</sup> Please refer to the preceding table for a description of these commodity-related adjustments.